



SPRING INTO NEW SPIFFS

Bubble is a text marketing platform for businesses who want their marketing messages read. Earn an extra 1X SPIFF on every Bubble order. Text us "Hey There" at 747-227-5500 for fast facts about Bubble.

EARN UP TO 8X

6X

On Standard or Pro Seats

+ 1X on Bubble, SFDC or MS Teams
Sell in April, get an additional 1x or May
and get an additional .5x

3X

EARN UP TO 4X WITH FREE PHONES

3X SPIFF on the VVX250, 2X SPIFF on VVX350,
1X on the VVX 450.
+ 1X Bubble, SFDC or MS Teams

3X

EARN UP TO 4X ON SIP

3X on Unlimited SIP Trunks
+ 1X with Bubble

1X

EARN 1X ON BUBBLE STANDALONE

Sell Bubble MMS Marketing Platform as
standalone product and earn 1X.

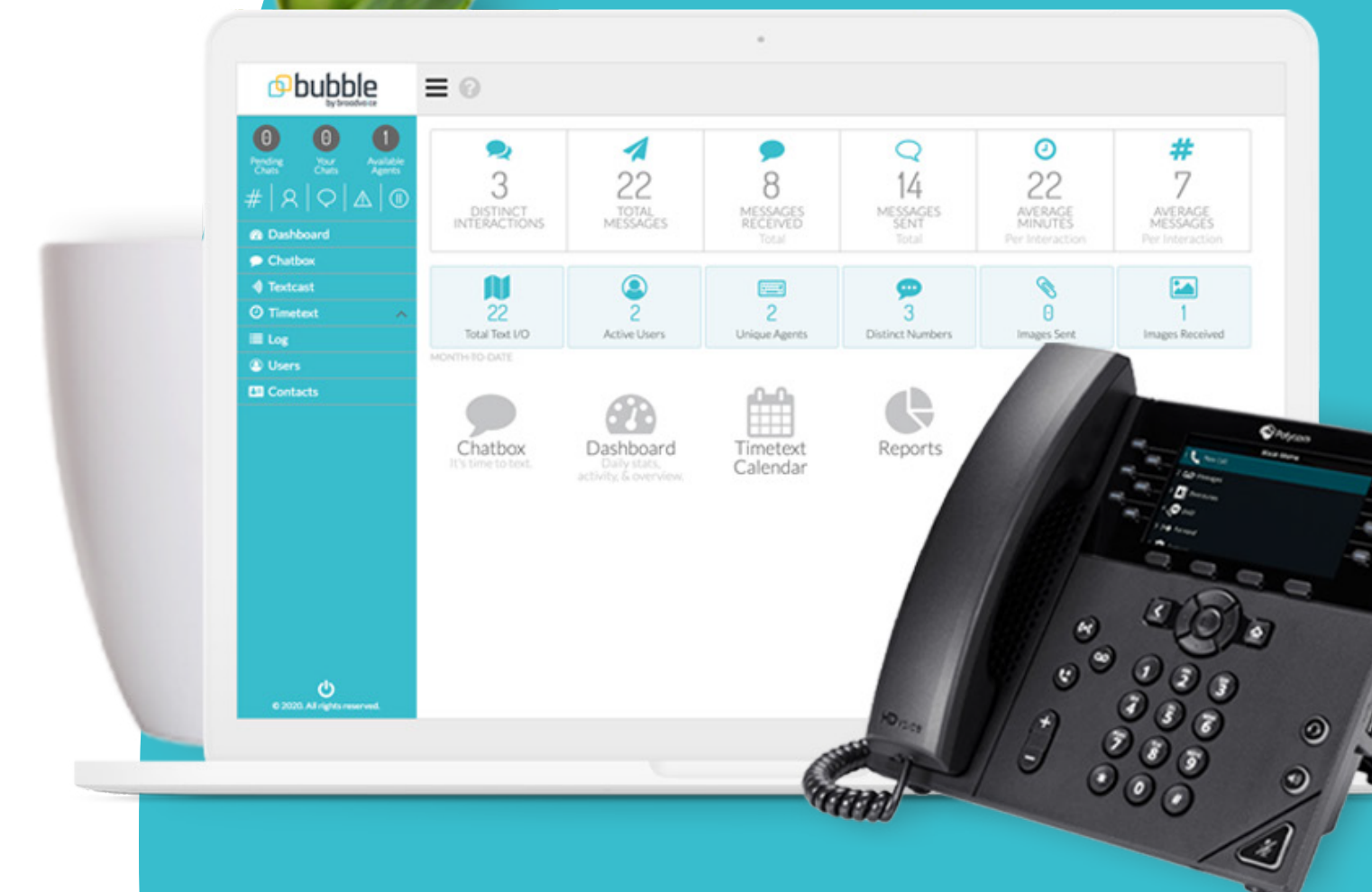
Flexible to help you win.

Work with your channel team to build a custom quote with **deal-based discounts** and SPIFFs.

Terms and Conditions:

7X SPIFF applies on b-hive Standard or Pro seats at published rates, including our Pro Seats at Standard Seat promotional rates. Includes Call Center and Premium Services. No minimum to qualify. Discounts on a la carte features do not impact the 7X SPIFF. Free phone promo includes one free Poly phone rental per seat. 3X SPIFF on the VVX250, 2X SPIFF on the VVX350, and 1X on the VVX 450. Applies to all standard and pro seats. When mixing and matching phones, the SPIFF will be paid at the rate for the highest model phone on the account. The free phone rental is for the duration of the customer relationship. Non-standard requests require SPIFF approval. Services must be contracted on a 3-year term. For new customer orders or new location orders for existing customers. SPIFF applies to add orders within 30 calendar days of the initial billing on the new order or new location and will be paid at the SPIFF multiplier earned at the time of the original order. Under the call path pricing model, the ratio must be no more than 3 seats per 1 call path. Metered Seats, Hardware, Usage, Toll-Free packages, toll free numbers, and DIDS do not qualify for SPIFF. SIP SPIFF applies to SIP packages only (i.e., DIDs, usage do not qualify). Five trunk minimum. Integrations (Microsoft Teams and or Salesforce) must be active at the time that the customer is pushed to billing and validated through Broadvoice's back-office systems. Canceled or disconnected orders during the life of the original term will result in a SPIFF chargeback. SPIFF will be paid within the first commission cycle following customer billing. For all promotions, discounted orders on seats do not qualify.

Promotion effective **April 1, 2021**. To qualify, all sales must be customer signed, submitted, and recorded in Broadvoice systems on or before **June 30, 2021**.



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